

## Stanford eCorner

Recognize the Diversity of Leadership Styles

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Cala Health, explains founder and chief scientific officer Kate Rosenbluth, sits at the intersection of multiple industries, and draws executives from all of those fields. That fact has encouraged her to focus on the diversity of leadership styles. Drawing on the work of author Frederic Laloux, she argues that organizations can and should embrace a full spectrum of leadership styles, rather than just the style of the founder.



## **Transcript**

like Cala sits at the intersection of three very different industries.. So kind of the neuro, pharma, biotech world and a lot of what we're doing on the neuro side.. We're also a hardware wearables company.. We also are very deep in sort of data science and cloud.. And if you think about it when I look at for example our senior management team we have people who come everywhere from, you know, metronomic to Apple to you know it's a very diverse team and that's actually one of the things that makes it incredibly strong.. It also means that people come in with very different expectations, very different backgrounds.. I pulled out this figure from a recent book I've really been enjoying is Frederic Laloux's "Reinventing Organization" and he basically frames the leadership styles through sort of a social evolutionary perspective.. Going all the way back from, you know, impulsive red organizations from sort of a, you know, tribes and militias and points out that, you know, in a moment of anarchy you probably want to be led by a red leader, by someone who is, you know, leading from a place of fear for example.. Then he traces the leadership styles through conformism, through this is sort of the command and the control mentality.. You still see it in certain organizations, you know, perhaps like the military, the Catholic church..

There is a, you know, a conformism.. You see this in things like school uniforms for kids.. As that then moved on into the dominant theory of today's sort of Fortune 500 companies, which is achievement orange, which is the idea of command but don't control.. You see this in things like bonus incentives.. You know, set what the goals are but then let people act in their own way, let them solve the problem and then reward them when they, you know, when they do that.. More recently moving into pluralism, green, which is the example from that book is comparing United Airlines and Southwest and pointing out that they're very different in their manuals for flight attendants.. Where United will actually define here are how you handle these various situations whereas Southwest took a bit of a different, looser around the edges but basically said make your customers happy and then put more of the control kind of at the edge of the organization in terms of how to do that.. Evolutionary teal is kind of letting go of your ego and if anyone can, you know, figure out how to really be an evolutionary teal organization, would love to talk with you about that.. So, I would just say when you look at a leadership style as a founder it's really easy to kind of look at yourself and say well what is my organization gonna be? Are we going to be an achievement orange organization or a pluralistic organization? But at the end of the day your organization is gonna have people who come from all of these backgrounds.. Especially when you bridge, you know, industries and generations and, you know, cultural backgrounds..

So you really need to build a culture of respect that actually welcomes, celebrates and builds on, you know, people bringing their best selves in order to work together. I'm also a big believer in strengths based leadership. So the idea, and I can't tell you how many times I've had, you know, two employees who when you actually sit down and really talk with them about where is there Venn diagram of what they love doing, what they're passionate about, where their skills are and what the company needs you realize they just kinda need to swap jobs. So you'll realize that you know one person is not loving what they're doing and really wants to do something else and there's another person who's exactly the opposite. So from a management lens, from a how you get things done, I often think, you know, I often find myself kinda thinking about how can we raise people to be their best by focusing on strengths and then looking at that pluralism and diversity of sort of what builds a team and what builds an organization...