

URL: <https://stvp.stanford.edu/clips/listen-to-practical-advice>

Attorney Martin Nichols believes clients should receive the best practical advice from an attorney, even when the client is in a legally superior position during a negotiation. Nichols shares an anecdote where he needed to explain to a client the practical value of not fighting for a previously agreed on payment, to avoid being exposed to legal costs of an even greater amount.



Transcript

English subtitles are not available for this media..